

## COMPETENCY MAPPING: NEED FOR THE HOUR

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### Abstract

Organizations are not just defined by their physical spaces, but by the people who inhabit them. Employees are essential to an organization's success, serving as valuable resources that contribute to a competitive advantage. Effective human resource management is vital, as it aligns employee goals with organizational objectives to ensure mutual success. In today's globalized economy, where jobs are increasingly specialized and knowledge-based, skill mapping—or competency mapping—becomes crucial. This process identifies the key competencies necessary for organizational success and aligns them with the skills of the workforce. A well-structured organization should have clearly defined roles and competencies for each position. Competency mapping helps in recognizing individual strengths and weaknesses, guiding career development, and maintaining competitiveness in a global market. This paper delves into the concept and importance of competency mapping in contemporary settings.

**Keywords: Competencies, Competitive Advantage, Globalization, Cultural Diversity, Competency Mapping**

### Introduction

Individual contributions are what make organizations succeed, not the buildings they are housed in. Workers are essential to any company's success since they are priceless resources that help businesses obtain a competitive advantage. In order to make sure that the goals of the firm and the employees are in sync, it is imperative that human resource management be done properly and efficiently. Employees are what propel an organization toward success; financial and operational measures are not the only factors that determine success. In the current international economy, efficient personnel management calls for fresh and creative approaches. The employment landscape has changed, with a decline in low-skilled positions and an increase in highly skilled and knowledge-based roles. Significant changes have occurred in Indian organizations, including diversity in the workforce and culture because of the world wide web.

Consequently, skill mapping is essential in a knowledge-based economy. Competency mapping, another name for skill mapping, is the process of identifying the critical competencies required by an organization. This changing HR practice is centered on the essential elements required for success in every particular function and coordinating them with the workforce's skill set. Every well-run business must have jobs that are precisely defined and a list of competences needed to carry them out effectively. Organizations are then able to determine each person's strengths and shortcomings. This understanding of a person's assets and liabilities can help determine their professional path. Consequently, it is essential in a knowledge-based economy for crucial for Companies should evaluate the skills of their employees and keep improving them in order to stay competitive in the global market.

All industries are working to increase effectiveness and efficiency in the present business

climate in order to remain competitive. Typically, industries are separated into two sectors: the production and service sectors. The goal of both is to increase the operational efficiency of the other sector. The fundamental element that all strategies and tactics for raising productivity and efficiency refer to is "Skill and Competency." Businesses place a high value on competencies and abilities in an effort to increase performance, with a focus on the manufacturing industries. Production firms that want to increase their performance must implement talent mapping, which entails assessing the abilities of Competency mapping comprises evaluating a person's ability in a range of job-related competencies, including job-related competencies, such as flexibility, inventiveness, and capacity for high-pressure job. The eligibility of the candidate for the work is then ascertained by comparing this assessment with the abilities needed for that particular job.

Leading organizations are always coming up with innovative ways to build meaningful and personal ties with their employees. Building a more personal connection with staff members is a trend that is becoming more prevalent in top businesses. An increasingly personal and compassionate relationship with employees is replacing the conventional interplay between employer and employee. Many of the best places to work try to show every employee how their job directly contributes to the objectives and mission of the organization. Prominent organizations proactively foster a feeling of significant devotion to their positions.

Presenting an extensive financial or operational report in the modern environment is impossible without maintaining pleasant working relationships. The current trend shows a decrease in low-skilled employment and an increase in highly skilled and knowledge-intensive positions. This means that developing future skill maps through efficient HRM techniques requires a deliberate strategy. The increasing worldwide integration of Indian firms is causing a revolution in the systems, management methods, and beliefs of Indian corporations. As a result, the need for multiskilled development is rising. A critical process called competency mapping entails determining the essential competencies required for a business and the different roles and responsibilities that it has. It's a necessary task that any company with sound management practices should accomplish. Effective performance necessitates clearly defined responsibilities and a list of competencies required for each role. Competency mapping enables people to identify their advantages and disadvantages, helping them to better grasp who they are and where their efforts should be directed for professional growth. This procedure can be used to highlight particular skills that would make a candidate stand out to potential employers for contract workers or persons looking for work, in addition to permanent employees of the company.

### **What Competency Means?**

Competence is the set of interrelated commitments, knowledge, and skills that enable a person or group to function well in a particular role or situation. It indicates that one has the necessary knowledge and abilities to deal with a variety of scenarios. Because varying degrees of responsibility have varied requirements, competency can be acquired at any stage of a person's life or profession travel.

The capacity of a person to carry out a task successfully is referred to as proficiency. A skill set is a collection of certain actions that provide an organized framework for identifying, evaluating, and improving an employee's behavior.

When someone needs to act, their actions in different contexts and situations sometimes serve as a demonstration of their competence. Competent people might react in an emergency situation by using strategies that have worked in the past. To be competent, one must be able to understand the situation in light of its surrounding circumstances, have a variety of possible courses of action at their disposal, and, if needed, have received training in those courses of action. A person's ability to learn and adapt, as well as experience and training, all contribute to the development of competence.

In the field of management development, the term "competence" has multiple connotations found in organizational and professional literature. Competencies, which include knowledge, skills, abilities, and qualities unique to a person's role, are crucial for success in the workplace. These characteristics are associated with higher work performance and are used as standards for evaluating, training, hiring, and recruiting personnel. Enhancing organizational performance is possible through the application of competencies and competence models, which can be customized for particular positions or applied to all personnel. Organizations with core competencies have a competitive edge in the market due to their strategic strengths, which set them apart from rivals.

Organizations can use competencies to specify exactly what kinds of behaviors people need to exhibit in order to accomplish the goals that are in keeping with the organization's culture. By giving workers a clear idea of what is required to increase production, the establishment of competencies within the company empowers them. Effective implementation of well-defined competencies can greatly enhance an organization's success. Employers are able to evaluate the actions taken by their staff members and determine what needs to be improved. Organizations may give workers the tools they need to grow and improve their competencies by focusing on these areas. Consequently, this can help differentiate the company from rivals and offer an organized framework for management procedures. Furthermore, the organization's basic values can be strengthened by matching training, development, performance management, recruiting, and reward procedures with desired behaviors.

### **Definition of Competence**

McClelland (1973) asserted that "competence" in tradition refers to "a personal trait or set of habits that lead to more effective or superior job performance," in essence, an "ability that adds clear economic value to the efforts of a person on the job."

### **According to WOOD RUFEE (1991):**

**Competency:** A person – related concept that refers to the dimension of behavior lying behind competent performer.

**Competence:** A Work–related concept that refers to area of work at which a person is competent

**Competencies:** Often referred as the combination of the above two.

### **Benefits of Competencies**

Organizations can better connect their activities with their overall business strategy by using competency models. Through the integration of competencies with business strategy, recruiting and selection procedures can be improved inside organizations. Employers now have a precise way to distinguish between excellent and mediocre performance thanks to the development of competencies. This is because competencies encompass more than just

assessing the fundamental traits and abilities that are used to categorize and assess work performance. A strong competency model will help with career development, succession planning, performance management, and recruitment in addition to selection and hiring.

- **Choice:** When appropriate, employing behavioral interviewing and testing to evaluate job applicants according to their possession of the essential job competency profile
- gives a thorough overview of the job requirements
- increases the possibility of choosing and interviewing only candidates who have the potential to succeed in the position
- reduces the time and financial investment in individuals who might not live up to the company's standards
- allows for an interview and selection procedure that is more methodical and reliable.
- aids in differentiating between talents that are easier to develop and those that can be trained after hire
- **Training and Development:** Developing customized learning plans for staff members, either individually or in groups, by determining and filling in the particular skill gaps that exist between their existing skill set and the competences required for their roles.
- Plans for training and development are concentrated on filling in the gaps in competences or increasing proficiency
- allows workers to concentrate on the abilities, know-how, and traits that most influence job effectiveness
- makes certain that chances for training and development are in line with organizational demands.
- makes the best use of the time and resources allocated to training and development
- offers a framework for competency that can be used for continuous teaching and feedback, including remedial

**Performance management:** measures targeted behaviours on a regular basis and links performance outcomes to essential job competency profile elements.

- provides a shared knowledge of the elements that will be evaluated, tracked, and rewarded.
- efficiently steers and facilitates the performance review discussion toward growth and performance.
- gives attention to learning more about an individual's behavior at work
- makes it easier to define effective goals for the necessary development activities and performance results.

**Career Paths:** Creating the stepping stones required for advancement and sustained professional development

- explains the qualities, abilities, and information needed for the position in question as well as for occupations that come after.
- establishes the fundamental skill levels needed for roles that follow.
- permits the creation of exact, valid, tenable, and attainable criteria for workers to progress in their professions.
- Eliminates uncertainty in conversations about professional advancement

**Succession planning** is the methodical and thorough planning done with the intention of preserving and growing the core competency portfolios required for the success and expansion of the organization.

- provides a means of assessing candidates' suitability for the role.
- Plans for training and development are concentrated on filling in the gaps in competencies or competency proficiency levels.
- enables a company to assess its "bench strength"—the quantity of high-potential employees and the resources they require to advance
- offers a competency framework for transferring essential knowledge, abilities, and experience before succession and for training, coaching, and mentoring candidates in order to get them ready for this transfer.
- provides guidance for the creation of leadership development curriculum, which is an essential part of management succession planning.

### Competency Types

**Competencies inside the organization:** The framework in which the organization functions are established by its mission, vision, values, culture, and core competencies. For instance, being innovative, risk-taking, and customer-driven are important traits that influence the organization's work. It's critical to keep in mind that our interactions with patients have a crucial role in their overall care.

**Core competencies:** Distinctive abilities and technological know-how are examples of an organization's core competences that help it stand out from rivals and gain a competitive edge in the marketplace. The organization's distinctive advantage and position are defined by these strategic strengths.

**Technical competencies:** Depending on the function, considering both technical proficiency and performance talents is essential while making hiring decisions. Businesses that place a higher value on technical talents at the expense of other competences, for example, may face performance-related issues, including a discrepancy between system software expertise and relationship management abilities.

**Behavioral competencies:** When compared to organizational competencies and skills, individual performance competencies are more accurate. To validate their applicability and degree of expertise, it is necessary to precisely define them within a quantifiable behavioral framework, such as talent development.

**Functional competencies:** These are specific abilities needed for a given work that produce excellent results and high-caliber performance. Typically, these competencies entail performing technical or operational duties, such "database backup."

**Competencies in management:** Management competencies describe the specific traits and abilities that highlight a person's capacity for management. Management attributes, as opposed to leadership traits, are learnable and developable with the right tools and training. Competencies in this area should demonstrate appropriate behaviors for effective management.

### Maps of Competencies

The process of competency mapping is determining the fundamental skills required for a certain profession or organization and incorporating these skills into other procedures like



hiring, training, and job evaluation. Rather than being limited to talents or abilities, competencies are defined as behaviors like leadership and communication.

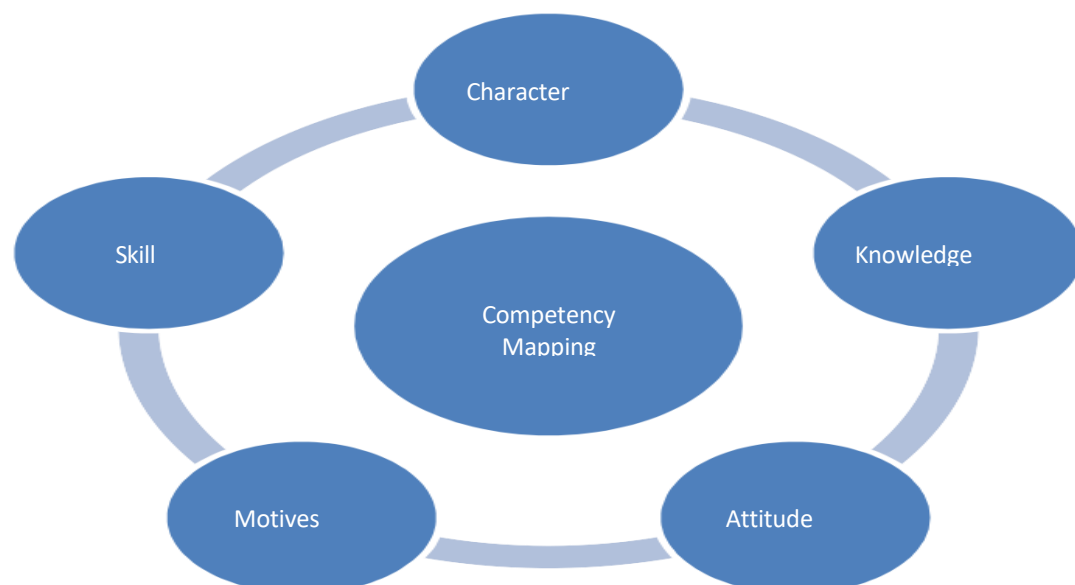
Competency mapping evaluates a person's or a group's skills and abilities in relation to the requirements of a specific job. Its goal is to support the development and maintenance of competency while adjusting to the changing demands of the company.

#### The Competency Mapping Process

1. Determine which department needs a competency mapping process.
2. Following department identification, job descriptions must be completed.
3. Subsequently, ask current employees to fill out a position information questionnaire (PIQ) in order to perform a job analysis.
4. Gather PIQ information.
5. The outcomes of the job analysis are used to create a competency-based job description. It is created following a thorough analysis and conversion of the input from the given set of capabilities to standard competencies.
6. The competencies outlined in the relevant job description are now taken into consideration when assessing performance. It will be easier to conduct more objective evaluations based on behaviors that are demonstrated or not by using competencies.
7. By going one step further with competency mapping, individuals can determine which competencies require further training or development based on the evaluation results. This will assist in concentrating on the training needs necessary to meet the position's and the company's objectives and assist in fostering employee development toward the organization's eventual success.

#### Important Competencies assessed by Competency Mapping

Evaluations should be conducted on a person's knowledge, character, intentions, attitude, and talents, among other aspects of their personality. The competencies are assessed in accordance



with the job specifications, Character Knowledge and Skills Mapping Competencies Reasons Mentality

## Methods used for Competency Mapping

Determining all the competencies required to meet the job criteria can be difficult. However, a number of methods and approaches have been developed and successfully tested. These tactics have been very helpful to managers in identifying, developing, and/or enhancing these competencies for the good of the individual and the company. Some important competency mapping strategies are described in the section that follows.

### 1. Center for Assessment

Assessment centers are employed as a means of evaluating the prospects for growth. They consist of a number of activities and role-plays that imitate the duties of the position. These tasks are designed so that candidates can work on them both independently and in groups, all while having their performance assessed by assessors. Role-playing, case studies, interviews, and group discussions are a few examples of exercises.

### 2. Technique for Critical Incidents

First, a list of appropriate and inappropriate actions for each employment position is developed. It is the responsibility of multiple judges to assess the degree of positivity and negativity connected to these actions. A checklist that highlights appropriate and inappropriate behavior is created using these evaluations. The next phase is to teach supervisors how to record significant events or noteworthy cases of success or failure on the part of their subordinates in meeting job requirements. It is mandatory for the supervisors to properly document these instances as soon as they happen.

### 3. Interview Strategies Maps of Competencies

The majority of organizations map competencies using a variety of interviewing techniques. Numerous books have been written about interviews, and a great deal of study has been done on the topic. However, there are a few basic guidelines that, when adhered to, can improve the efficiency of competency mapping through interviewing.

### 4. Surveys

Written questions are included in questionnaires, which users fill out and return. Creating product-related questions based on the needed information is the first step in the process. The sources for the questionnaires that are supplied provide more advice on crafting powerful questions. Depending on the type of questions asked in the survey, this method can be used at any stage of development. After a product is shipped, surveys are often used to gauge customer satisfaction.

### 5. Tests Psychometric

Psychometric tests are used by many firms as part of their hiring process. This could make some people feel cautious and apprehensive because they're not familiar with the procedure. A psychometric exam is an objective, standardized assessment of behavior that is given consistently and using standardized scoring procedures. These assessments are intended to evaluate individual differences in an objective, scientific manner devoid of human prejudice. Usually timed and requiring accurate answers, a person's score is established by how accurately they answer. These assessments can be broadly divided into two categories.

**6. Tests of aptitude:** The idea relates to a person's ability to gain from instruction. Rather than concentrating on the person's prior accomplishments, it predicts their performance in the future. These tests are intended to identify people who possess particular skills in a given

field.

As such, they encompass more tangible, well-defined, or useful skills such as creative, clinical, or mechanical aptitude.

**7. Tests of Achievement:** These tests determine an individual's degree of skill by analyzing their performance in various domains, including language use, math computation, and reasoning, among others.

### **Benefits of Competency Mapping for the Organization**

The following are the benefits of competency mapping for businesses or organizations:

- It aids in setting expectations for workers' performance.
- It contributes to raising job satisfaction, which raises employee retention.
- It improves the efficiency of instruction and growth.
- aids in identifying both productive and ineffective workers.
- Assist groups and individuals in matching their actions to important organizational tactics
- For Supervisors
- The managers receive the following benefits from competency mapping:
  - It aids in determining the efficacy of hiring and choosing.
  - easier exchange of expectations for performance
  - It aids in choosing an employee's career path based on the foundation of their competencies.
  - Employees in an organization benefit from competency mapping in the following ways:
    - Competency mapping aids in determining the performance excellence behavioral standards.
    - gives a more detailed and impartial evaluation of their abilities and the resources needed to improve their capabilities.
    - makes career-related issues more clear
    - aids in understanding how to reach goals

### **Conclusion**

As a result, skills are essential to a person's personality and need to be evaluated in order to gauge one's potential. A useful technique for determining an employee's behavioral and job-related competencies is competency mapping. Competency mapping can be done using a variety of techniques, the efficacy of which varies according on the particulars. Competency Mapping facilitates an organization's development and progress by identifying critical characteristics. To match individual competencies with job objectives, competence mapping is therefore essential.

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